

Launch Your B2B Sales Career



With India's #1 SDR Training Program

Conducted by Tushar Khanna • 17 Years B2B Sales Experience

TRAIN • INTERN • GET HIRED • 5X YOUR INTERVIEW SUCCESS RATE

3

MONTH PROGRAM

1

MONTH LIVE TRAINING

2

MONTH INTERNSHIP

5x

INTERVIEW SUCCESS

PROGRAM STRUCTURE

01

Month 1

Live Training Sessions

- Cold Calling Mastery
- Objection Handling Frameworks
- Master AI-SDR Synergy
- LinkedIn & Email Outreach
- Discovery & Qualifying Prospects
- SDR Metrics, KPIs & Pipeline Mgmt
- Live Role-Plays & Feedback

02

Months 2-3

B2B SaaS Internship

- Placed at Real B2B SaaS Company
- Live Outbound Prospecting
- Mentor-led Weekly Reviews
- Build Verified Pipeline Record
- Work with Experienced Sales Teams
- Certificate & Recommendation
- Reference from Hiring Manager

03

Ongoing

Career Launch Support

- Professional Resume Overhaul
- LinkedIn Profile Optimisation
- Mock Interviews with Experts
- SDR Clinic Hiring Network Access
- Warm Referrals to Companies
- Post-Placement Check-ins
- Interview Coaching Support

WHY SDR CLINIC?

✓

Practitioner-Led Training

Trained by Tushar Khanna – a practitioner who built outbound SDR functions from zero at 4+ companies, not a theory coach.

✓

Real SaaS Internship

Work at an actual B2B SaaS company, build a verified pipeline and leave with a real resume entry.

✓

AI Assisted Prospecting

Workflows shift from manual to AI-directed research

✓

In-Network Hiring Access

Direct connections to hiring managers actively seeking trained SDR talent. No cold applying.

✓

Full Placement Support

Resume overhaul, LinkedIn optimisation, mock interviews and warm referrals.

▲

5x Interview Success

Program graduates are 5x more likely to crack their first SDR interview vs. untrained peers.

YOUR INSTRUCTOR

Tushar Khanna

Founder, SDR Clinic • 17 Years B2B Sales Leadership

Innovaccer Analytics (Unicorn) • RateGain (IPO) • PeopleStrong (Acq. Goldman Sachs) • Shipy

● Scaled SDR Functions at 4+ Companies from Zero

WHO IS THIS PROGRAM FOR?

✓

MBA & Management Students (Final Year or Recent Grads)

✓

BBA / Commerce Graduates seeking fast-track tech sales careers

✓

Anyone targeting SDR, BDR or Inside Sales at B2B SaaS companies

✓

Career switchers wanting structured training + real internship

Ready to 5x Your Career? Apply for the Next Cohort →

Limited seats per cohort • Applications open now • Placement assistance included